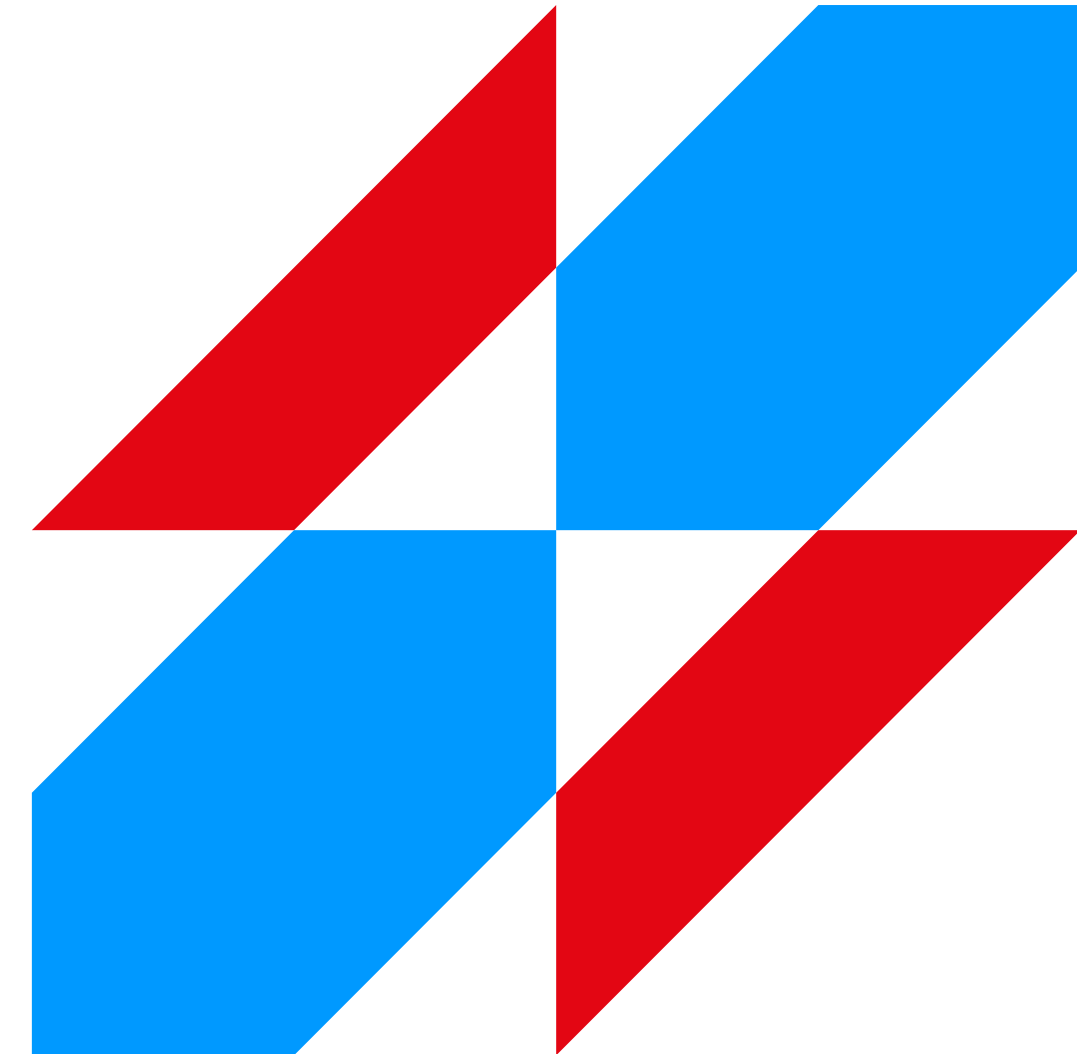




Business Partnership Facility

**Information webinar and
Q&A session
4 April 2024**





Daniele GELZ

Coordinator - Private sector engagement funds



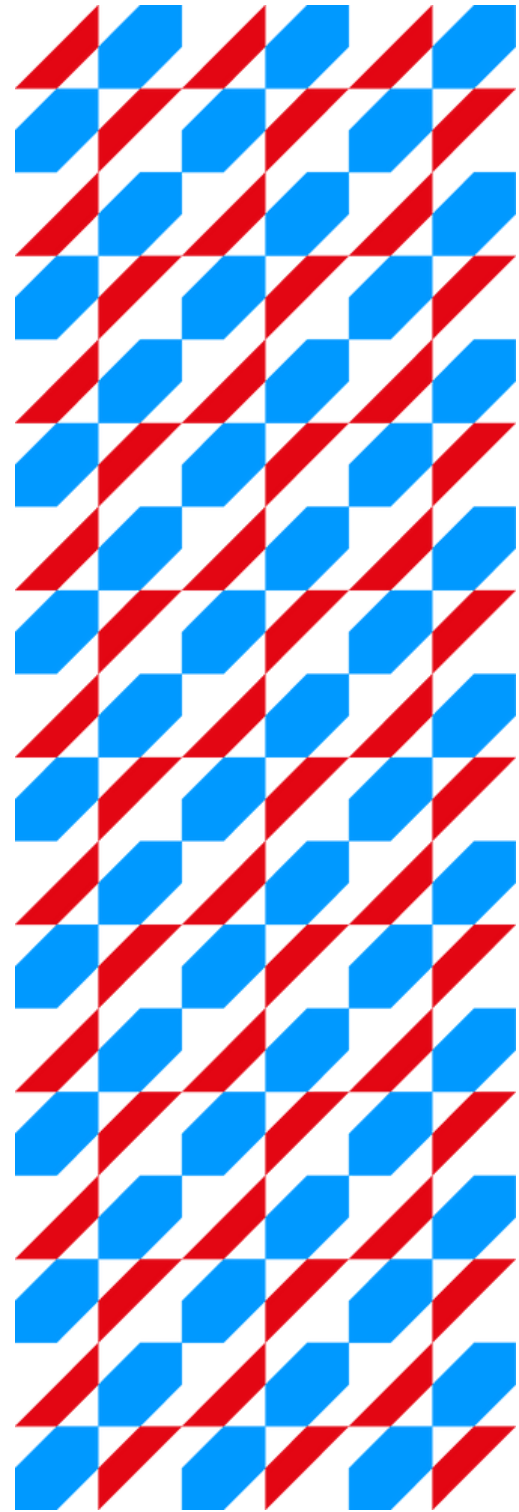
Angeline ROUSSEAU

BPF Project manager



Mélanie BUGNON-DIA

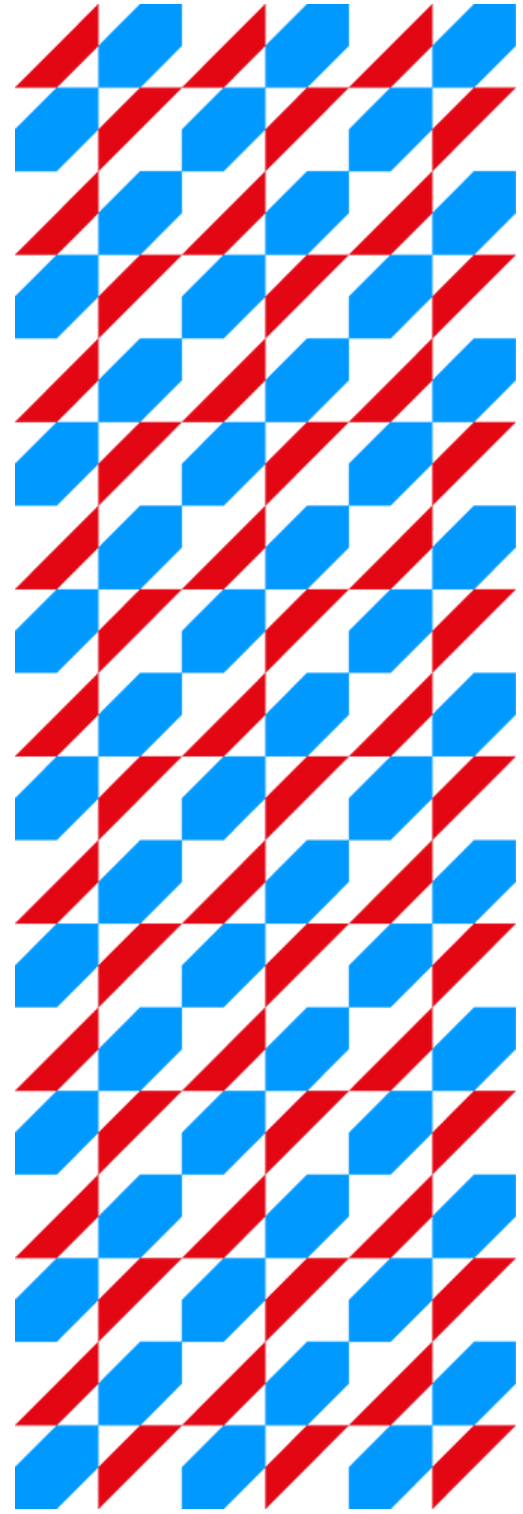
Communication and engagement assistant



Agenda

1. Introduction
2. The BPF in details
3. Q&A *

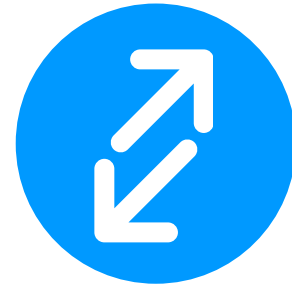
* Please do ask questions in the chat, we will try to answer them during the presentation or during the Q&A session



01

Introduction

Our vision



PRIVATE SECTOR AS CHANGE MAKER

Private sector driving innovations for the SDGs
Responsible Business Conduct (RBC)



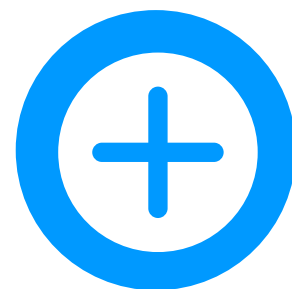
COLLABORATIVE PARTNERSHIPS

Cost-risk sharing approach



IMPACT

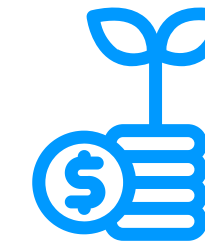
Proven benefits for the most vulnerable populations
Do no harm
Future proofing (core business)



ADDITIONALITY

Achieve positive outcomes that would not have happened otherwise

Private sector engagement funds



- Support transfer of know-how/technologies, prove feasibility or pilot innovative projects
- Partnership EU companies / entity in developing country

Bi-annual call for proposals

- < 200,000 EUR, max 50% of total costs

DAC list of ODA recipients



- Test the impact and commercial viability of innovative solutions on the market

Call for proposals (national or multi-country)

- < 140,000 EUR for:
- co-financing of max 70% of total costs
 - and technical support

LuxDev offices' countries



- Support the scaling up of innovative initiatives with a proven impact

Active sourcing strategy

- < 350,000 EUR, +/- 50% of total costs
- Technical support

Kosovo, Rwanda, Senegal



02

The BPF in details



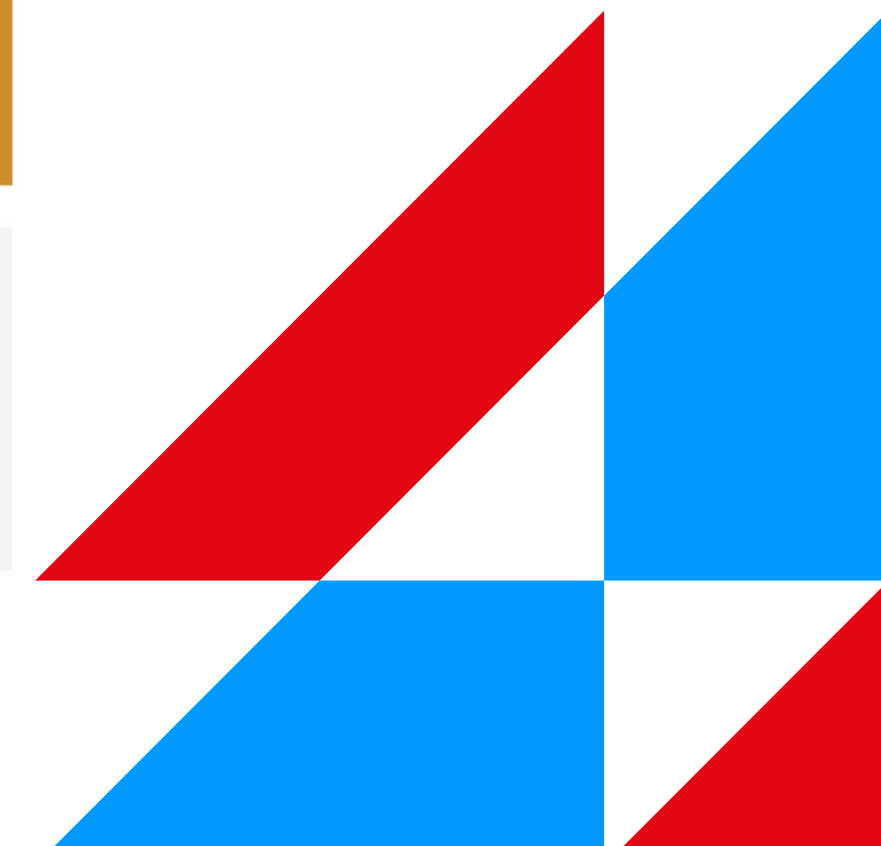
How does it work?

Which partnering countries?

LEAST DEVELOPED COUNTRIES	LOW INCOME COUNTRIES	LOWER MIDDLE INCOME COUNTRIES AND TERRITORIES	UPPER MIDDLE INCOME COUNTRIES AND TERRITORIES
Ex: Angola, Bangladesh, Benin, Burkina Faso, Burundi, Cambodia, Ethiopia, Haiti, Laos, Madagascar, Mali, Mauritania, Myanmar, Nepal, Niger, Democratic Republic of Congo, Rwanda, Sénégal, Tchad, Togo, etc.	Ex: Syria	Ex: Algeria, Bolivia, Cabo Verde, Cameroun, Congo, Ivory Coast, Egypt, Ghana, India, Iran, Kenya, Lebanon, Morocco, Mongolia, Nicaragua, Nigeria, Ouzbekistan, Pakistan, Philipines, Sri Lanka, Tunisia, Ukraine, Vietnam, etc.	Ex: Albania, Argentina, Armenia, Azerbaijan, Belarus, Bosnia and Herzegovina, Brazil, China, Colombia, Costa Rica, Cuba, Ecuador, El Salvador, Georgia, Guatemala, Indonesia, Iraq, Kazakhstan, Kosovo, Libya, Malaysia, Mexico, Moldova, Montenegro, North Macedonia, Peru, Serbia, South Africa, Thailand, Turkey, Turkmenistan, Venezuela, etc.

Contribution to Sustainable Development Goals

SUSTAINABLE DEVELOPMENT GOALS



Some examples



Credit: Coca Sàrl

UPCYCLING OF RESIDUAL COCOA PRODUCTS FOR BUILDING SECTOR IN GHANA



Partnership

COCA S.à.r.l (LU) - Foundation Material Innovation Center (NL) - multiple partners (GH) :

Technical and commercial feasibility study



Impact

Circular economy

Job and revenue generation in Ghana

From feasibility studies,

...or testing a prototype on the market,

INCLUSIVE BLOCKCHAIN INSURANCE USING SPACE ASSETS (IBISA)



Partnership

IBISA (LU) - Réseau Bilital Maroobé (NIG) :

Testing the prototype on the market



Impact

Access to an insurance product for 1,000 breeders, reducing their risks linked to climatic hazards



Credit: RBM

Some examples

... to more productive capacities projects.

Credit: Jurry Hekking



RECOVERY AND VALORISATION OF WHEY IN CHEESE PRODUCTION CHAIN IN KOSOVO



Partnership

Jurry Hekking (NL) - Bylmeti (KV) :
Transfer of technology and know-how



Impact

Reduction of pollution and food waste/circular economy
Acquisition of a new technology/diversification of
production (+ 1,5 M L in 4 years)
Job creation in Kosovo

DEVELOPMENT OF AN ORGANIC SPICES TRANSFORMATION CHAIN IN NEPAL



Partnership

Organic Village (NL) - Organic Valley (NE) :
Transfer of technology and know-how



Impact

Creation of value and revenue for 1 500 producers
+ job creation in the transformation plant



Credit: The
Organic Valley

Key facts



11th edition



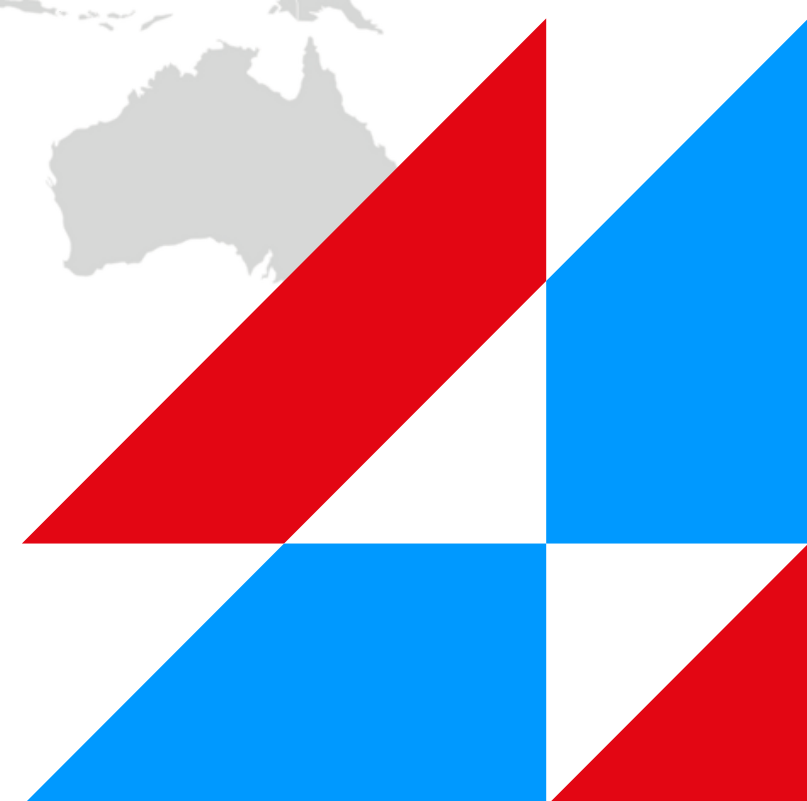
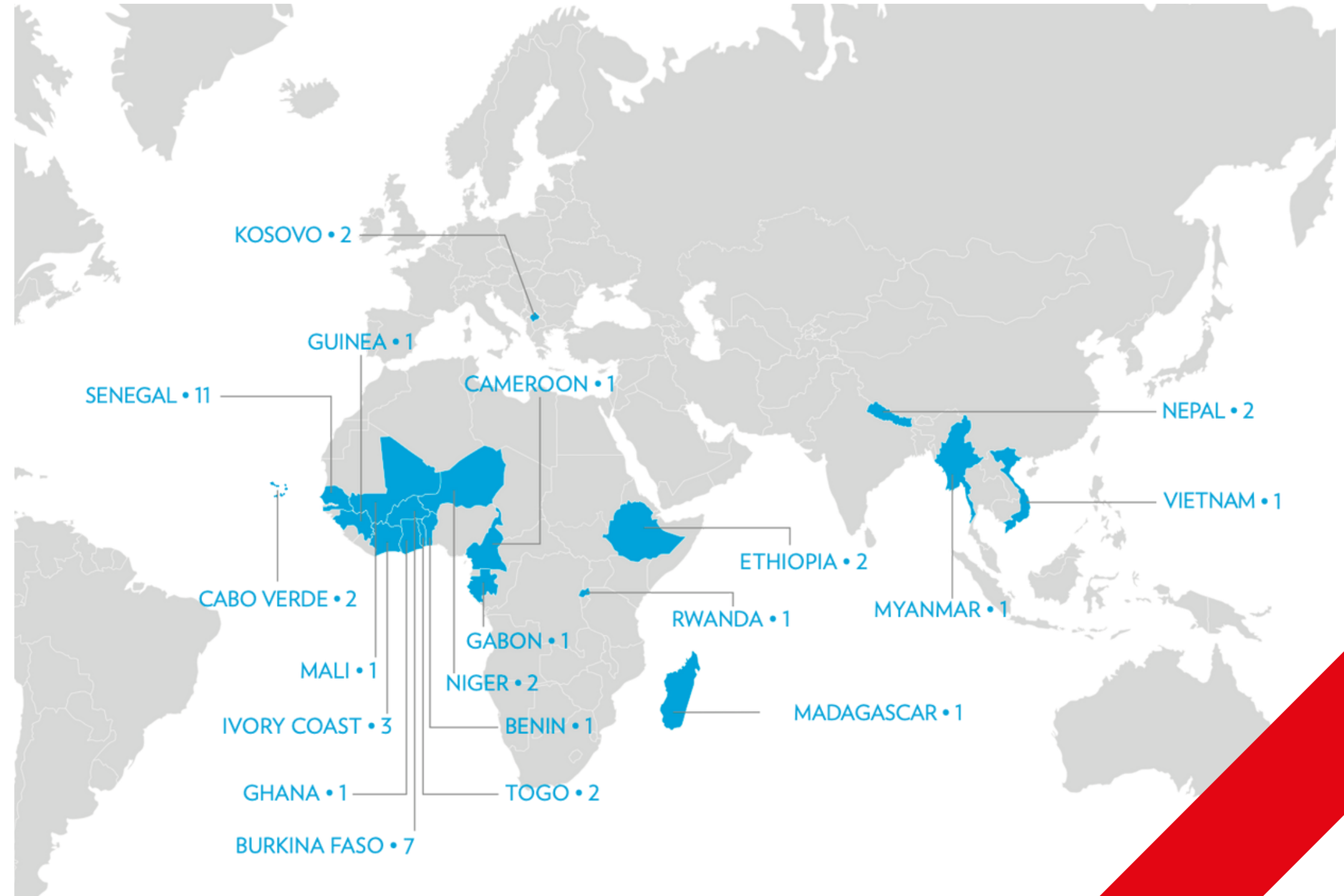
41 projects already supported

All sectors



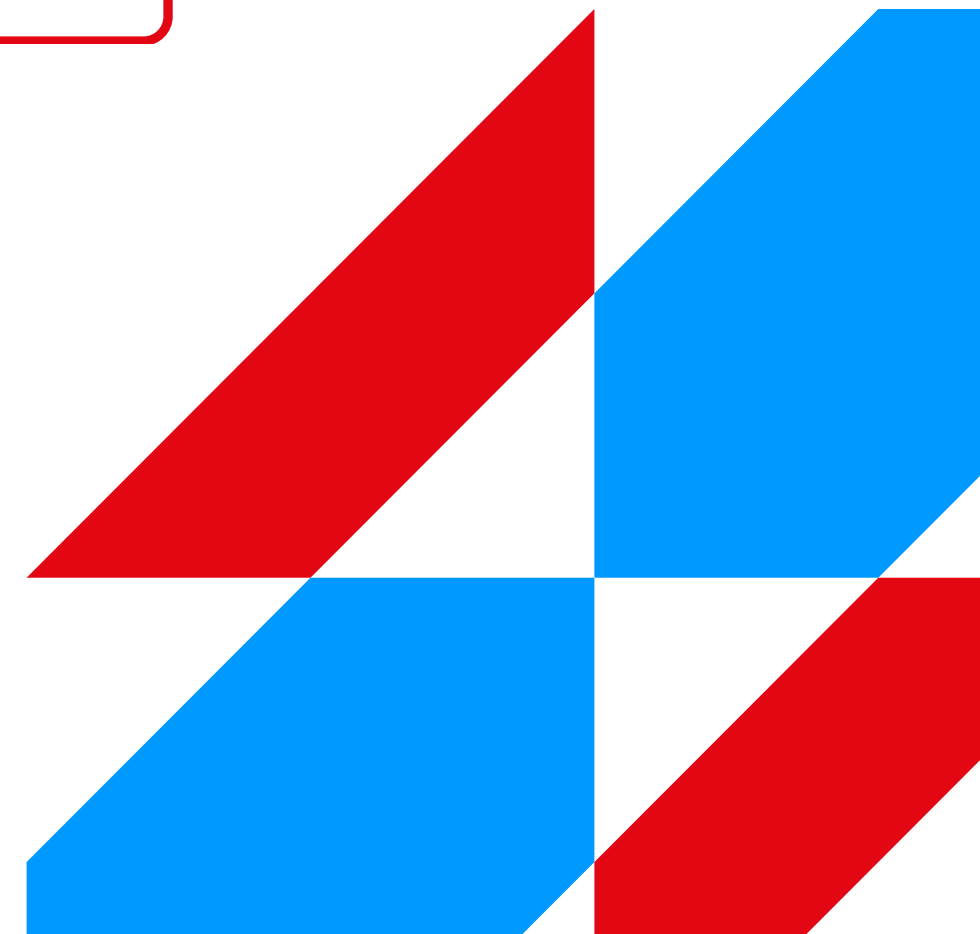
**Average co-financing
EUR 136,000**

Annual budget EUR 1M



The BPF, next steps

SELECTION PROCESS



Which selection criteria?

Impact of the project - SDGs

Innovation / Potential for technology/
know-how transfer

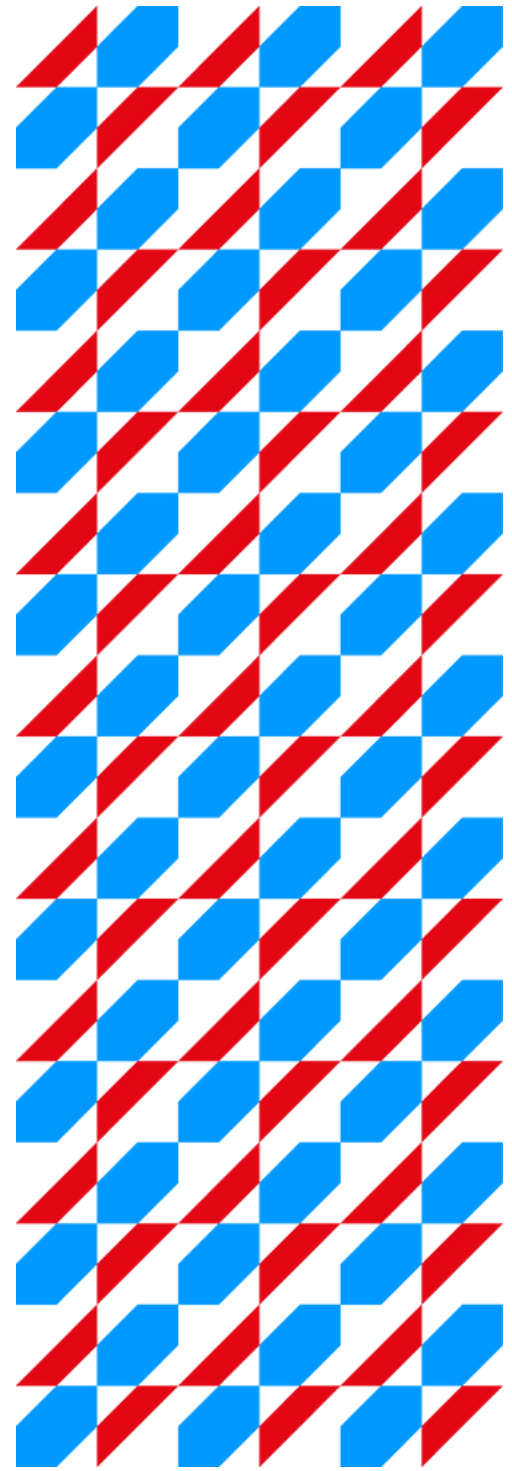
Additionality of the co-financing

Neutrality of the co-financing

Partners' common interests

Demonstration effect

Respect for social, environmental
and tax norms



03

Questions & Answers

-> In the chat

Want to know more?



www.bpf.lu



bpf@luxdev.lu

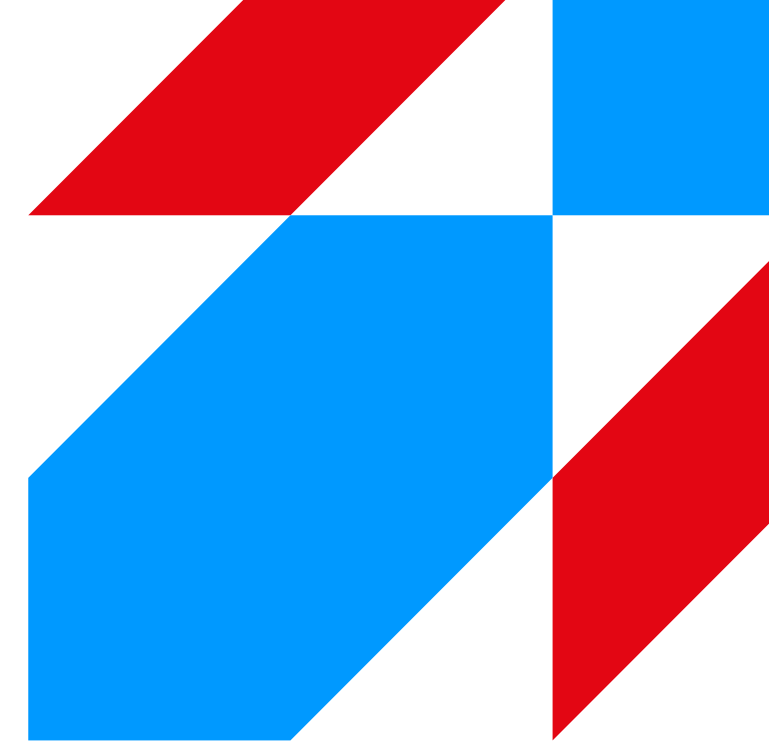
And follow us on...



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<https://twitter.com/BPFLuxembourg>



THANKS!

This project is financed by the Grand Duchy of Luxembourg and implemented by LuxDev, the Luxembourg Development Cooperation Agency, in partnership with the Ministry of Foreign and European Affairs, Defence, Development Cooperation and Foreign Trade, Luxinnovation, the Luxembourg Chamber of Commerce, and the Ministry of the Economy.

